

## Mergers and Acquisitions in the Power Electronics Industry

**An Industry Report by Power Perceptions** 

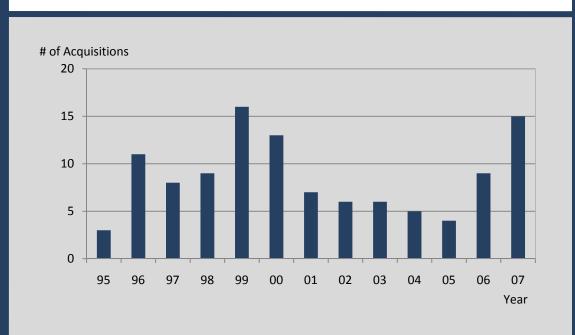
- More than 150 power electronics industry deals analyzed.
- Evaluations of OEM, Telecom, Military and UPS sectors.
- Important lessons gleaned from interviews with many of the leading industry executives.
- Past is prologue:
  Of the last 30
  acquisitions in
  this industry, half
  of target
  companies had
  been acquired
  previously.
- Understand the strategies, the transactions and the ultimate results of the deals that have shaped this dynamic industry.

The power electronics industry continues to be a very dynamic market. Every change in the environment produces new opportunities. Whether it is a new technology, new market forces or a shift in the economic conditions each new dynamic creates opportunities for those who understand the market. Each shift likewise adjust the valuation of the various properties in the market.

Whether it is the demand for new technology, the need to rapidly shift the product portfolio or the search for scale, mergers and acquisitions are playing an increasingly important role in business strategy in the power electronics industry.

This report provides an overview of more than 150 transactions in the power electronics industry looking at the financials, the strategies and the results. There are many important lessons to be learned from these transactions and these lessons are captured through interviews with many of the industry's leading executives.

Whether you are buying, selling or simply keeping an eye on the competition, understanding the deals that shape this industry is critical for any executive in the power electronics business.



Power Perceptions is a consulting firm focused on the rapidly changing power electronics industry. We offer consulting services and reports related to strategic planning, technology and product roadmap development, mergers and acquisitions and much more.

If you are looking for help in growing your company within the power electronics industry you should seriously consider drawing on the breadth of experiences that exists among the partners at Power Perceptions.

## For more information see: www.powerperceptions.net

Dedicated to helping you understand the power electronics market and formulate strategies for profitable growth.

## This report includes:

- A table of more than 150 acquisitions sorted by buyer, target and date.
- A summary of the top transactions for the:
  - Telecom sector
  - OEM sector
  - UPS sector
  - Military / Aerospace sector
- An overview of each transaction including financials (where available), background on buyer and target, strategy behind the acquisition and comments on the relative success of the transaction.
- A summary of lessons learned which have been gleaned from interviews with many of the most experienced executives in the power electronics industry.
- Index to all companies mentioned in the report.

The report will be available for sale on January 15, 2009. The report is priced at \$3450 USD. Additional copies are available for \$350 each.



For more information on this report or other products and services, contact:

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