



Mergers and Acquisitions in the Power Electronics Industry

An Industry Report by Power Perceptions

- Profiles presented for a total of 165 transactions in the power electronics industry.
- Evaluations of OEM, Telecom, Military, UPS and Instrumentation sectors.
- Important lessons gleaned from interviews with dozens of the leading industry executives.
- Past is prologue: Of the acquisitions in this industry during the last two years, more than half of target companies had been acquired previously.
- Understand the strategies, the transactions and the ultimate results of the deals that have shaped this dynamic industry.

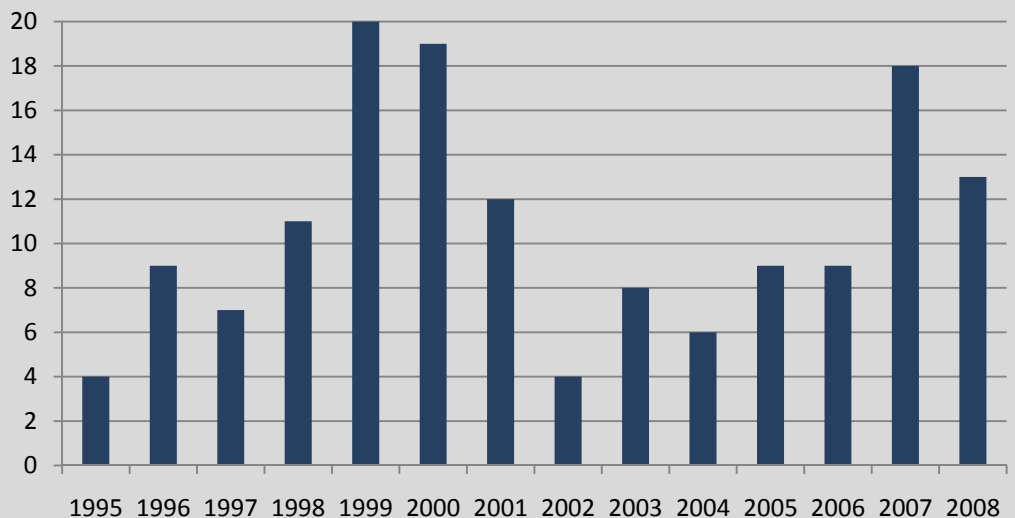
The power electronics industry continues to be a very dynamic market. Every change in the environment produces new opportunities. Whether it is a new technology, new market forces or a shift in the economic conditions each new dynamic creates opportunities for those who understand the market. Each shift likewise adjusts the valuation of the various properties in the market.

Whether it is the demand for new technology, the need to rapidly shift the product portfolio or the search for scale, mergers and acquisitions are playing an increasingly important role in business strategy in the power electronics industry.

This report provides an overview of 165 transactions in the power electronics industry looking at the financials, the strategies and the results. There are many important lessons to be learned from these transactions and these lessons are captured through interviews with many of the industry's leading executives.

Whether you are buying, selling or simply keeping an eye on the competition, understanding the deals that shape this industry is critical for any executive in the power electronics business.

of Acquisitions



Year

Dedicated to helping you understand the power electronics market and formulate strategies for profitable growth.

Power Perceptions is a consulting firm focused on the rapidly changing power electronics industry. We offer consulting services and reports related to strategic planning, technology and product roadmap development, mergers and acquisitions and much more.

If you are looking for help in growing your company within the power electronics industry you should seriously consider drawing on the breadth of experiences that exists among the partners at Power Perceptions.

For more information see: www.powerperceptions.net

This report includes:

- Tables of 165 acquisitions sorted by buyer, target and date.
- A summary of the top transactions for the:
 - Telecom sector
 - OEM sector
 - UPS/Power Conditioning sector
 - Instrumentation sector
 - Military / Aerospace sector
- Overview of each transaction including financials (where available), background on buyer and target, strategy behind the acquisition and comments on the relative success of the transaction.
- Analyses of company valuations by size and sector looking at Price:Revenue and Price:EBITDA
- Summary of lessons learned which have been gleaned from interviews with dozens of the most experienced executives in the industry examining targeting, due diligence and integration.
- Evaluation of which types of acquisitions work, which don't and why.
- Discussion of how the mergers and acquisitions have shaped the industry as it exists today.
- Index to all companies profiled in the report.

The report is priced at \$2750 USD.

Additional copies are available for \$325 each.



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